

2025-26

# Sponsorship Opportunities

REACH 1.7 MILLION VISITORS/EQUESTRIANS ANNUALLY



# North America's Iconic Equestrian Jewel

The Kentucky Horse Park opened to the public in 1978, with 1,200 acres devoted to Equestrian Tourism, some of the world's top Equestrian Competitions, Kentucky's largest resort campground, and a world-renowned event venue. The estimated visitation to the park is a remarkable **1,700,000 visitors and equestrian competitors**, making the Kentucky Horse Park a venue unrivaled by any other as the nation's largest and premiere equestrian venue, nestled in the heart of the beautiful Bluegrass State.

Visitors & Equestrians from around the globe converge upon the park every year to enjoy the state-of the-art facilities and venue, with more than **200 events held annually**. Sponsorships with the Kentucky Horse Park include annual exposure to uniquely target the one million visitors/equestrians, including several key areas within the park including:

- One of Kentucky's **top tourism attractions** and working farms- 1,200 beautiful acres, with 75 resident horses
- Equestrian Competition Venue- Hosting internationally recognized equestrian events up to the 4\* and 5\* levels
- **Event Venu**e- Offering meeting and event facilities throughout the venue and grounds, hosting a wide variety of events annually
- **Campground** A beautiful, resort-style campground, and the largest campground in Kentucky, with full-service amenities and 260 spaces, occupied an astonishing 43,000+ nights annually

# Highlights of the Kentucky Horse Park

Located in the Horse Capital of The World in Lexington, Kentucky, the Kentucky Horse Park is home to an impressive and long list of attractions and competitions. Visitors and competitors from around the globe visit the Kentucky Horse Park for the world's best equestrian attraction and renowned competitions, including the following (just to name a few):

- Kentucky Three-Day Event, a 5\* eventing competition (one of only 7 in the world)
- BreyerFest
- National Horse Show
- Kentucky Horse Shows- Spring & Summer Series
- Road to the Horse
- Split Rock Jumping Tour
- The Kentucky International CSI5\*

- Pony Club Festival Championships
- USEF Pony Finals
- American Eventing Championships
- National Mounted Police Colloquium
- Bluegrass Classic Dog Show
- Retired Racehorse Project
- Proms, Shopping Events, Graduations, Sporting Events, Running competitions, and more!

# Kentucky Horse Park Attractions

Situated in the heart of the bluegrass, many organizations and attractions call the Kentucky Horse Park home. Some of the world's most renowned attractions are located at the park for the estimated 1,700,000 visitors to enjoy all year long.

- Home to the National Horse Center (United States Equestrian Federation, United States Pony Clubs, US Dressage Federation, United States Hunter & Jumper Association, American Association of Equine Practitioners, American Saddlebred Horse & Breeders Association, and many more!)
- Featuring Alltech Arena- one of the nation's most prestigious indoor arenas, built in 2010 for the World Equestrian Games
- Rolex Stadium: a state-of-the-art outdoor arena hosting thousands, upon thousands of equestrian competitors annually.

- International Museum of the Horse: with amazing exhibits celebrating the history of the horse, with exhibits from around the globe
- Hall of Champions: home to legendary retired racing legends, many capturing the world's top competitions
- Kentucky Horse Park Campground: 43,000+ occupied nights!
- The Big Barn: one of North America's largest and most historic wood frame barns
- Kids' Barn: a fully-immersive learning experience barn with interactive and educational exhibits, newly rennovated in 2024!

# Why Sponsor? More than a million reasons!

Your sponsorship helps support the Kentucky Horse Park, a state-owned park devoted to celebrating the history of our relationship with the horse through education, exhibition, engagement, and competition. By sponsoring, you'll reach the estimated **1,700,000 visitors/competitors**, creating a lasting impression with those visiting the park as tourists, and those competing in the hallowed Rolex Stadium, Alltech Arena, the Covered Arena, the fields of bluegrass, and in the many outdoor rings located throughout the park.



The Nation's largest equestrian attraction and competition venue, situated on 1,200 acres, reaching 1,700,000 people annually

65 Annual Equestrian Events (including 5\* and 4\*-level competitions) 21,000 Horses Competing, 149,000 Stalls Rented (Average of 408 Stalls/Night)



Kentucky's top tourist attraction, and bucket list experience, attracting a multigenerational audience



192,000 followers

74,200 followers

Kentucky's largest campground with 260 sites, 43,335 occupied nights, walking distance to the Kentucky Horse Park





93,000 clicks/mo







# **Available Sponsorships**

The Kentucky Horse Park currently has the following sponsorships available on a first-come, first-served basis.

### **Naming Rights**

- Rolex Stadium **SOLD**
- Covered Arena
- Hall of Champions
- Rolex Stadum- Warm Up 1 & 2
- Dressage Complex
- Alltech Arena SOLD

### **Campground Sponsorships**

- Dog Park Naming Rights
- Campground Pavilion
- Campground Exhibits
- Campground Special Events

### **Park Sponsorships**

- Show Office SOLD
- SOLD Trolley Tours
- Horse Trailers SOLD
- **Farrier Shed** SOLD
- Uma no Kokoro Japanese Exhibit **SOLD**
- Kids' Barn
- **Big Barn**
- **Light Pole Signage**
- **New Barns**
- Water Refill Stations
- Park Benches/Picnic Tables

- Walnut Ring
- KHP Visitor Map
- Parade of Breeds **SOLD**
- Horse/Dog Treats
- Horse Blankets/Saddle Pads Solp
- Hall of Champions Fence
  SOLD
- KHP Horses- Product Sponsors (feed, bedding, supplements, grooming products, etc.) **SOLD**
- Employee Apparel & Accessories
- Maintenance & Grounds Crew **Equipment & Supplies**



# **Sponsorship Benefits**

Sponsorship with the park includes promotional exposure on an annual basis to the estimated 1.7 Million visitors/competitors. Benefits are based upon the specific sponsorship opportunity, and sponsor's investment. Examples of benefits include:

- Logo and live URL on kyhorsepark.com
- Brand recognition with logo representation at activation site
- Venue signage
- Literature display/distribution
- Social Media posts
- Discount on KHP Meeting Space
- Admission passes to the Kentucky Horse Park
- And more...

- Shuttle/Mobility Carts









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Joint Health Supplement



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**WINNERS CIRCLE** 

TRAILER Sales & Jew



Kraft Horse Walker



REDINGOTE



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HORSE BEDDING

FOUESTRIA

# Join our Growing List of Sponsors!

By aligning with the Kentucky Horse Park as a sponsor, you'll join these outstanding organizations in supporting the Park on an annual basis. Whether your company is a brand entrenched in the equestrian sport, or an organization interested in reaching the masses, our sponsorship program delivers results. When you sponsor with the Kentucky Horse Park, your organization has the potential to reach 1,700,000 visitors/competitors, all year long!





9 signboards on buildings throughout park

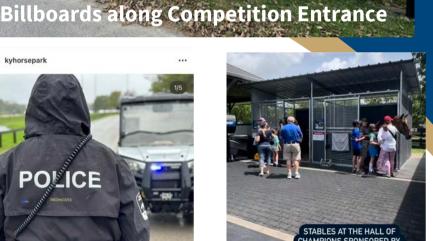


### Visitor Center Welcome Screens





772 0 6 7 4 Elked by lillianrdobat and others whorsepark Thanks to the sponsorship with @@redingote\_equestrian, the KHP Mounted Police Officers are staying dry in their new rain gear while caring for... more karladdinardo 💗 @redingote\_equestrian September 29



Schneiders



Liked by vanessacoleman95 and others kyhorsepark a New address, who dis?! Thanks to our friends at @krafthorsewalker the Hall of Champions now ha 2 additional stalls where Andi'Amu and Won The West... mo v has August 7



Logo with Live URL on Website



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**Social Posts Tagging Sponsors** 

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Examples of Sponsor Visibility at the

Kentucky Horse Park, 365 & 24/7

# Big Barn Sponsorship



# \$50,000, or \$35,000 + \$15,000 in-kind/year

The Big Barn houses beautiful draft horses and special weekend guests, as well as various other horses from the other equine departments at the park. Visitors are encouraged to visit this historic barn throughout the day to see the various breeds being groomed ad harnessed in preparation for pulling the trolleys, as well as viewing the amazing historic carriages on display. Presentations are held each day in the Big Barn for visitors to learn more about the resident draft horses.

The Big Barn is situated in a highly visible location along Cigar Lane, and accessible from center park.

- Name/logo featured on official facility references
- Facility signage opportunities including recognition as sponsor of the Big Barn on signage located at entrance and exit
- Sponsor's logo on website with live URL link
- Sponsor's logo on digital signboard at entrance (excludes KY3DE, last weekend of April)
- Logo in rotation on video boards in Visitor Center
- Sponsor's ability to state
  "Sponsor of Kentucky Horse
  Park Big Barn", sponsor may not
  claim to be an "Official Sponsor"
  pursuant to KRS 45A.097 which
  prohibits such verbiage
- 25% discount on meeting space once/year
- Logo signage in demonstration area in Big Barn

- Ability to place brochures in barn
- Ability to host educational opportunities for employees/visitors as agreed upon
- Up to 5 passes per year
- Two (2) social media posts per year
- Opportunity to include other benefits consistent with class of benefits listed above.
- Two-year term required, with an additional two, two-year renewal periods available



# Hall of Champions- Naming Rights

\$50,000 or \$35,000 cash + \$15,000 in-kind/year

Hall of Champions

The Hall of Champions is a barn and paddock area housing legendary horses, including those winning their sport at the highest level of competition. In addition to the barn and paddock areas, The Hall of Champions features a covered gazebo barn viewing area where guests can enjoy presentations narrated by equestrian experts daily during park hours. Volunteers and park staff engage with visitors, learn more about the legendary horses, and engage with the horses with treats, affection, and photographs.

- Naming rights as \_\_\_\_\_ Hall of Champions
- Name/logo identification in facility references made by the Kentucky Horse Park
- Facility signage opportunities including sponsor logo boards at each entrance and two logo boards in the gazebo, provided by sponsor
- Directional signage within facility public areas
- Sponsor's Ability to state "Sponsor of \_\_\_\_\_\_ Hall of Champions" Sponsor may not claim "official sponsor" pursuant to KRS 45A.097 which prohibits endorsement verbiage by the Commonwealth of Kentucky

- Sponsor's logo and URL on website
- Logo on digital signboard at entrance to KHP. Not valid during Kentucky Three-Day Event
- Ability to provide brochures in Visitor Center
- Ability to purchase meeting space at 25% discount up to one time per year
- Up to 10 passes to KHP per year
- Two (2) social media posts per year
- Other benefits consistent with the above class of benefits as mutually agreed upon
- Two-year term required, with two additional two-year renewal periods



# **Farrier Shed Sponsorship**

## \$35,000 or \$25,000 + \$10,000 in-kind products/services/year

<image>

The Farrier Shed is a three-bay wooden barn located centrally in the competition area of the Kentucky Horse Park. Used by farriers and competitors in preparing their horses for competition, the Farrier Shed is an important part of all equine competitions. Located adjacent to the show office, stabling, and along Nina Bonnie Boulevard, the sponsor will receive tremendous visibility and exposure to all competitors.

- Facility signage opportunities including recognition as sponsor of the Farrier Shed on signage located on the exterior of the building (4'x6') provided by sponsor
- Sponsor's logo on website with live URL link
- Sponsor's logo on digital signboard at entrance (excludes KY3DE, last weekend of April)
- Logo in rotation on video boards in Visitor Center
- Sponsor's ability to state "Sponsor of Kentucky Horse Park Farrier Shed", sponsor may not claim to be an "Official Sponsor" pursuant to KRS 45A.097 which prohibits such verbiage
- 25% discount on meeting space once/year
- Ability to host educational opportunities for employees/visitors as agreed upon

- Up to 5 passes per year
- Two (2) social media posts per year
- Opportunity to include other benefits consistent with class of benefits listed above.
- Two-year term required, with an additional four, one-year renewal periods available



# Water Bottle Refill/Fountain Sponsorship

### \$35,000 cash or \$20,000 cash + \$15,000 in-kind/year One-year term, with two additional one-year renewal options

VISITLE

With an estimated 1.7 million visitors/competitors annually, the Kentucky Horse Park boasts 200 events a year. By sponsoring the Water Refill Stations and select Water Fountains, Sponsor will be recognized as providing this great amenity for the park's visitors/competitors/campers. The Water Bottle Refill Station Sponsorship includes branding at each of the newly-installed water refill fountains with "Sponsored by (sponsor logo)" for incredible brand recognition throughout the park. Sponsorship includes signage at 12 bottle refill fountains.

### **Sponsorship Commitment:**

- One-year term, with two additional one-year terms available for renewal
- \$20,000 cash/year or \$15,000 cash + \$5,000 inkind product provided for each year of the agreement.
- Sponsor responsible for delivery of product to KHP

- Sponsor identification in sponsor references made by the Kentucky Horse Park
- Facility signage recognition as a sponsor
- Link on KHP website with live URL link
- Logo in rotation on digital signage at KHP entrance (does not include K3DE)
- Logo in rotation in Visitor Center video boards
- Brochure distribution in visitor center (optional, sponsor to provide)
- Two (2) social media posts annually, Facebook & Instagram
- Ability to place a display at a mutually agreed upon location
- Tickets to KHP, up to 5 annually
- Ability to promote "sponsor of Kentucky Horse Park"
- Ability to include logo on products provided (if commercially available)
- Ability to purchase discounted meeting space 1x/ year at 25% off
- Ability to host educational opportunities on KHP grounds as mutually agreed upon
- Opportunity to include other benefits consistent with the class of benefits listed above



# Walnut Ring Sponsorship

# \$50,000, or \$35,000 + \$15,000 in-kind/year

The Walnut Ring is a premier show ring featuring all-weather synthetic footing, multiple entrances, and level gravel and grassy areas where bleachers or hospitality tents are placed for a variety of events held throughout the year. The ring is an irregular shape with maximum dimensions of 275' x 360' and an area of 85,000 square feet, comprised of fine sand and fiber footing. Includes a two-story judges/announcers tower with lower-level office space, and an upper-level glass front for optimum viewing, with permanently installed counter and sound-system controls. Located in the epicenter of the competition area, the Walnut Ring is widely used and highly visible from Nina Bonnie Boulevard.

- Facility signage opportunities including recognition as sponsor of the Walnut Ring on signage located at entrance and exit
- Ability to place four boards within the ring and one on judges tower (at sponsor's expense)- to remain 365 days/year
- Sponsor's logo on website with live URL link
- Sponsor's logo on digital signboard at entrance (excludes KY3DE, last weekend of April)

- Logo in rotation in Visitor Center
- Sponsor's ability to state "Sponsor of Kentucky Horse Park Walnut Ring", sponsor may not claim to be an "Official Sponsor" pursuant to KRS 45A.097 which prohibits such verbiage
- 25% discount on meeting space once/year
- Ability to place brochures in Visitor Center

- Ability to host educational opportunities for employees/visitors as agreed upon
- Up to 5 passes per year
- Two (2) social media posts per year
- Opportunity to include other benefits consistent with class of benefits listed above.
- Two-year term required, with an additional two, two-year renewal periods available



# Kids' Barn Sponsorship

# \$40,000, or \$30,000 + \$10,000 in-kind/year

The Kids' Barn is an interactive facility with hands-on educational activities that are guaranteed to capture every guest's attention. Both children and adults can learn about the basics of horses, how to care for them, and jump their own course of fences on foot located in the grassy area right beside the barn. In 2024, the Kids' Barn underwent significant renovations including new exhibits and an overall refresh of the interior. An estimated 20,000 children under the age of 12 visit the Kentucky Horse Park with their families, with an additional 5,000 children attending with their school's field trips. Many more children visit through the various events and competitions held at the Horse Park throughout the year.

- Facility signage opportunities including recognition as sponsor of the Kids' Barn on signage located at entrance and exit
- Sponsor's logo on website with live URL link
- Sponsor's logo on digital signboard at entrance (excludes KY3DE, last weekend of April)
- Logo in rotation on video boards in Visitor Center
- Ability to place promotional literature in Visitor Center
- Sponsor's ability to state "Sponsor of Kentucky Horse Park Kids' Barn", sponsor may not claim to be an "Official Sponsor" pursuant to KRS 45A.097 which prohibits such verbiage
- 25% discount on meeting space once/year
- Ability to place display in Kids' Barn (at sponsor's expense)

- Ability to host educational opportunities for employees/visitors as agreed upon
- Up to 5 passes per year
- Two (2) social media posts per year
- Opportunity to include other benefits consistent with class of benefits listed above.
- Two-year term required, with an additional two, two-year renewal periods available



# Rolex Warm-Up 1 & 2, Naming Rights

\$50,000 or \$35,000 + \$15,000 in-kind/year

The Warm-Up Rings at Rolex Stadium are two popular warm-ups situated on either side of Nina Bonnie Boulevard, and adjacent to Rolex Stadium. The rings include Otto Sport sand/fiber mix footing, surrounded by a 2-rail white board fence, and are widely seen by spectators, competitors, grooms, owners, and visitors to the competition-side of the park. This is a naming right sponsorship and includes branding in both rings for great visiblity.

- Naming rights as \_\_\_\_\_ Warm Up 1 and \_\_\_\_\_
  Warm Up 2.
- Name/logo identification in all facility references made by the Kentucky Horse Park
- Facility signage opportunity, four logo boards per ring, sponsor to provide signage
- Facility name/sign at entrance to each Warm-Up
- Directional signage within facility public vehicular areas
- Sponsor's Ability to state "Sponsor of Kentucky Horse Park Warm Up 1 & 2"
- Sponsor's logo and URL on website

- Logo on digital signboard at entrance to KHP. Not valid during Kentucky Three-Day Event
- Ability to provide brochures in Visitor Center
- Ability to purchase meeting space at 25% discount up to one time per year
- Up to 10 passes to KHP per year
- Two (2) social media posts per year
- Other opportunities as agreed upon
- Two-year term required

# **Beautification Sponsorship**



One-year term, with 2 additional one-year renewals

Upgrades and beautification of the park is a much-appreciated amenity, seen widely throughout the park's expansive 1,200 acres. Located throughout the park and campground are opportunities to showcase your company by providing a sponsored enhancement of items such as; **floral and greenery**, **paint, lighting, fencing, furniture, temporary structures, and more**. This sponsorship is an incredible way to provide an appreciated amenity, all while receiving recognition through sponsorship promotion to our 1.7 million annual visitors to the park. This sponsorship is available as a cash sponsorship, a cash + in-kind sponsorship, or an in-kind sponsorship, dependent upon amenity and value of item(s).

- Facility signage opportunities, including, but not limited to "real estate" signage at sponsor's area of activation with sponsor's logo and "Sponsored by"
- Sponsor's logo on website with live URL link
- Logo in rotation in Visitor Center or Campground Video boards.
- Ability to place brochure in VC or Campground
- Sponsor can state "Beautification Sponsor or Proud Sponsor of KHP". Sponsor may not claim to be an "Official Sponsor" pursuant to KRS 45A.097 which prohibits such verbiage

- KHP to post a minimum of one (1) post on Facebook and Instagram.
- Up to 5 passes to KHP
- Sponsor can host educational opportunities for KHP employees and/or visitors at mutually agreeable times and places on KHP grounds.
- One-year term required, with 2 additional one-year renewal periods available
- Opportunity to include other benefits consistent with class of benefits listed above. Benefits included cannot be an "endorsement" and shall be subject to all other regulations as stated in KRS 45A.097.



# Work Horse Sponsorship: <u>Maintenance</u> ど Landscaping

One-year term, with two additional one-year renewal options

With an estimated 200 annual events, 1.7 million visitors/equestrians, and 75 resident horses at the Kentucky Horse Park, a tremendous amount of products, services, and resources are used in maintaining the park and caring for the horses. By sponsoring equipment for the 1,200-acre working farm, attraction and competition venue, your organization has the opportunity to reach the masses and align with the nation's iconic equestrian venue. The Work Horse Sponsorship provides important resources necessary to provide maintenance and landscaping resources for the work crew, all while supporting the Kentucky Horse Park with a highly visible sponsorship reaching the masses, including affluent equestrians with major purchase power.

### Sponsorship Commitment:

- One-year term, with two additional one-year terms available for renewal
- Cash, In-Kind or Cash + In-Kind Opportunities available
- Mutually-agreed upon equipment
- Sponsor responsible for delivery to KHP and equipment maintenance during term of agreement

- Sponsor identification in sponsor references made by the Kentucky Horse Park
- Facility signage recognition as a sponsor
- Link on KHP website with live URL link
- Logo in rotation on digital signage at KHP entrance (does not include K3DE)
- Logo in rotation in Visitor Center video boards
- Brochure distribution in visitor center (optional, sponsor to provide)
- Two (2) social media posts (Facebook & Instagram)
- Tickets to KHP, up to 5 annually
- Ability to promote "sponsor of Kentucky Horse Park" (may not refer to as "official")
- Ability to include logo on products provided (if commercially available)
  - Ability to purchase discounted meeting space 1x/ year at 25% off
- Ability to host educational opportunities on KHP grounds as mutually agreed upon
- Opportunity to include other benefits consistent with the class of benefits listed above



# New Barn Sponsorship, Barn C and/or D

\$40,000 cash/year per barn or \$30,000 cash + \$10,000 in-kind/year per barn or \$50,000 cash + \$10,000/year for both barns Two-Year Term Required

The highly anticipated new barns were complete and in use by the end of August, 2024. Constructed of steel frames and concrete, each barn houses 100, 10'x12' stalls. Each barn includes restrooms, wash bays, shed row aisles, cross aisles, and a center aisle for ease of access, as well as muck pits located at the end of the barn. Two sponsorships are available, one for each barn, for a term of two-years. These barns will undoubtedly be the most popular amongst competitors at the 200 events held annually at the Horse Park.

### **Sponsorship Commitment:**

- Two-year term, with two additional two-year terms available for renewal
- Two barns available, sold individually or together.
- Barn C OR Barn D, \$40,000 cash/year or \$30,000 cash + \$10,000 in-kind/year.
- Both Barns, \$60,000/year cash or \$50,000/year cash + \$10,000 inkind/year.
- Includes Two signs located at each end/entrance

### **Sponsorship Benefits Also Include:**

- Sponsor identification in sponsor references made by the Kentucky Horse Park
- Facility signage recognition as a sponsor
- Link on KHP website with live URL link
- Logo in rotation on digital signage at KHP entrance (does not include K3DE)
- Logo in rotation in Visitor Center video boards
- Brochure distribution in visitor center (optional, sponsor to provide)
- Two (2) social media posts per year
- Ability to place a display at a mutually agreed upon location
- Tickets to KHP, up to 5 annually
- Ability to promote "sponsor of Kentucky Horse Park Barn \_\_\_\_"
- Ability to include logo on products provided (if commercially available)
- Ability to purchase discounted meeting space 1x/ year at 25% off
- Ability to host educational opportunities on KHP grounds as mutually agreed upon
- Opportunity to include other benefits consistent with the class of benefits listed above



# Covered Arena, Naming Rights

# \$100,000, or \$75,000 + \$25,000 in-kind/year

The Covered Arena is the most versatile rental space at the Kentucky Horse Park. With its proximity to the event area, main parking lot, and tourist attractions, it is the most trafficked venue. In addition to equine events, the arena is home to trade shows like BreyerFest, Kentucky Three-Day Event, and Vintage Market Days. The Covered Arena is also equipped with a viewing lounge that can host VIPs during events or stand-alone meetings, receptions, and lectures.

- Naming rights as \_\_\_\_\_ Covered Arena.
- Name/logo identification in all facility references made by the Kentucky Horse Park
- Exterior facility name and signage opportunities and branding on interior signage, sponsor to provide signage
- Directional signage within facility public vehicular areas
- Sponsor's Ability to state "Sponsor of Kentucky Horse Park Covered Arena"
- Sponsor's logo and URL on website

- Logo on digital signboard at entrance to KHP. Not valid during Kentucky Three-Day Event
- Dedicated 10'x10' display space in Covered Arena- provided by sponsor
- Ability to purchase meeting space at 25% discount up to one time per year
- Up to 15 passes to KHP per year
- Two (2) social media posts per year
- Other opportunities as agreed upon
- Five-year term required



# Herd & Equine Team Sponsorship

Fee and in-kind ranges based upon product One-year term, with two additional one-year renewal options

With an estimated 75 resident horses at the Kentucky Horse Park, a tremendous amount of products, services, and resources are used in maintaining the horse's excellent care. An estimated 30-35 individuals are responsible for the horse's care including grooming, feeding, nurturing, and working with the horses all year long. The horses are the stars of the Kentucky Horse Park experience, including inhabiting the 1,200-acre working farm, and providing demonstrations for the enjoyment of the estimated 1.7 million visitors/competitors annually. The Herd & Equine Team Sponsorship(s) provide important

resources necessary to provide excellent care for the horses and important resources for the Equine Team, all while supporting the Kentucky Horse Park experience for all to enjoy.

### **Examples of Sponsorship Include:**

- Feed (of all varieties for different breeds) **SOLD**
- Hay SOLD
- Waterers
- Supplements **SOLD**
- Wellness Products
- Tack
- Bedding SOLD
- Stall Mats
- Stable Supplies
- Saddles SOLD
- Riding Boots
- Helmets **SOLD**
- Grooming Products
  SOLD

### Benefits provided vary based upon sponsorship, and may include:

- Sponsor recognition at Kentucky Horse Park
- Facility signage opportunities
- Link on KHP website with live URL link
- Logo in rotation on digital signage
- Brochure distribution
- Social media post
- Tickets to KHP
- Ability to promote "sponsor of Kentucky Horse Park"
- Ability to include logo on products provided (if commercially available)
- Ability to purchase discounted meeting space
- Ability to host educational opportunities on KHP grounds as mutually agreed upon
- Opportunity to include other benefits consistent with the class of benefits listed above

# KENTUCKY Horse park

# Accessibility/Guest Shuttle Sponsorship

# \$30,000 or \$20,000 + \$10,000 in-kind/year

Making the park accessible to visitors of all ages and abilities is paramount in ensuring a wonderful guest experience. Given the expansive and hilly terrain, a 6-8 seater golf cart is needed to drive visitors throughout the park to the various attractions, when mobility is limited. As well, those who are independent can check out motorized scooters from the Visitor Center at no cost. This sponsorship is \$20,000/year cash or \$10,000 cash/year + \$10,000 in product, which can include one 6-8 seat branded golf-cart or four motorized scooters (which can also be branded by sponsor) per year. Models must be approved by KHP prior to ordering.

- Sponsor references made by Kentucky Horse Park
- Facility signage opportunities including recognition as sponsor of the shuttle/mobility scooters.
   Sponsor can brand the shuttle/scooter at their expense (design to be approved by KHP).
- Sponsor's logo on website with live URL link
- Sponsor's logo on digital signboard at entrance (excludes KY3DE, last weekend of April)

- Logo in rotation in Visitor Center
- Sponsor's ability to state
  "Sponsor of Kentucky Horse Park Shuttle/Scooter", sponsor may not claim to be an "Official Sponsor" pursuant to KRS 45A.097 which prohibits such verbiage
- 25% discount on meeting space once/year
- Ability to place brochures in Visitor Center
- Ability to place display in Visitor Center

- Ability to host educational opportunities for employees/visitors as agreed upon
- Up to 5 passes per year
- Two (2) social media posts per year
- Opportunity to include other benefits consistent with class of benefits listed above.
- One-year term required, with an additional two, one-year renewal periods available



Mounted Police Sponsorship

# Two Year Term, with Two, Two-Year Renewable Options

With an estimated 1.7 million visitors/competitors annually, the Kentucky Horse Park boasts 200 events a year at North America's most iconic equestrian venue, competition facility, event venue and campground. By sponsoring the Mounted Police, your company shows support of one of the top Mounted Police programs in the country. Sponsor will receive visibility throughout the park 365 days a year, 24/7 to the park's visitors/equestrians. The following are available sponsorship opportunities associated with the Mounted Police, sold on a first-come, first-served basis.

### Available Sponsorships/Annual Fee

- Horse/Police Trading Cards-\$10,000
- Quarterly Coloring Contest- \$5,000 + \$5,000 in-kind/year
- Mounted Police Paddock (includes one signboard)- \$5,000/year
- Mounted Police Jr. Badges- \$10,000
- Kids Jumps with Police Theme- **SOLD** \$10,000
- Mounted Police Safety Tips (6 marker signs)- \$7,500
- Mounted Police Barn- \$25,000 + \$5,000 in-kind/year
- Mounted Police Photo Opportunity- \$5,000 + \$2,500 inkind/year SOLD

### **Sponsorship Benefits Include:**

• Sponsor identification in sponsor references made by the Kentucky Horse Park

Y HORSE PAD

- Facility signage recognition as a sponsor
- Link on KHP website with live URL link
- Logo in rotation on digital signage at KHP entrance (does not include K3DE)
- Logo in rotation in Visitor Center video boards
- Brochure distribution in visitor center (optional, sponsor to provide)
- Minimum of one social media post/year, Facebook and Instagram
- Tickets to KHP, up to 5 annually
- Ability to promote "sponsor of Kentucky Horse Park Mounted Police"
- Ability to purchase discounted meeting space 1x/ year at 25% off
- Ability to host educational opportunities on KHP grounds as mutually agreed upon
- Opportunity to include other benefits consistent with the class of benefits listed above



# Park Benches & Picnic Tables Sponsor

Fee based upon Quantity and Item

Seating at the park is a much-needed amenity for our rapidly growing audience of park visitors/equestrians. Located throughout the park, seating areas will be provided to those in need of a rest as they enjoy the beautiful 1,200 acre grounds of the iconic Kentucky Horse Park. This sponsorship is an incredible way to provide an appreciated amenity, all while receiving recognition on each item provided. Options include:

- 3 Park Benches, \$5,000 or 3 Picnic Tables, \$7,500
- 6 Park Benches, \$9,000 or 6 Picnic Tables, \$14,000
- 10 Park Benches, \$14,000 or 10 Picnic Tables, \$22,000

- Sponsor identification in sponsor references made by Kentucky Horse Park as Park Bench/Picnic Table Sponsor
- Sponsor's logo on website with live URL link
- KHP to post a minimum of one (1) post to collectively thank all Park Bench/Picnic Table sponsors on Facebook and Instagram.
- Placard with sponsor's name/logo affixed to park bench/picnic table for duration of sponsorship.
- Up to 2 passes per year

- Sponsor's ability to state "Sponsor of Kentucky Horse Park Bench/Picnic Table", sponsor may not claim to be an "Official Sponsor" pursuant to KRS 45A.097 which prohibits such verbiage
- Opportunity to include other benefits consistent with the class of benefits listed above. Benefits cannot be an "endorsement" and shall be subject to all other regulations as stated in KRS 45A.097.
- Two-year term required, with an additional two, twoyear renewal periods available



# Employee Apparel & Accessories

One year term with 2 one-year renewal options

With an estimated 100 full-time employees, the Kentucky Horse Park seeks to align with apparel/footwear companies interested in outfitting the staff with logo-emblazoned gear for huge visibility to the estimated 1.7 million annual visitors/equestrians. This sponsorship is a great opportunity to showcase equestrian soft goods on staff working in the spotlight on the 1,200 acre working farm and equestrian event venue at the Kentucky Horse Park.

Sponsorship includes providing specified apparel/footwear for the equine team including those in the Breeds Barn show, the Hall of Champions show, the Big Barn demonstrations, and the Education Barn team working with the youth programs at KHP. Also includes certain items for the Mounted Police unit and members of the events' team, seen widely throughout the expansive show grounds. And, our very important maintenance and grounds crew, responsible for our 1,200 beautiful bluegrass acres. In-kind product, size/style/qty TBD. Examples of products needed include:

- Jackets
- Bibs
- Work Pants
- Waterproof boots
- Hoodies
- Shirts
- Gloves
- Vests
- Coveralls



# **Pavilion Sponsorships**

\$15,000/year

Situated throughout the grounds of the Kentucky Horse Park, are several covered pavilions/shelters, widely used by visitors, competitors and spectators. These pavilions are a great amenity to provide shelter from the elements, and a place to rest, watch and relax while at the park. By sponsoring a pavilion, you will receive sponsorship branding and visibility, with gratitude from those who use these common spaces throughout the park.

Sold on first-come, first-served basis, with specific pavilion to be mutually agreed upon.

- Sponsor identification in sponsor references made by the Kentucky Horse Park.
- Includes one sign on pavilion-"Sponsored by\_\_\_\_\_
- Sponsor's logo on website with live URL link
- Sponsor's logo on digital signboard at entrance (excludes KY3DE, last weekend of April)
- Logo in rotation on video boards in Visitor Center
- Sponsor's ability to state
  "Sponsor of Kentucky Horse
  Park Pavilion", sponsor may not
  claim to be an "Official Sponsor"
  pursuant to KRS 45A.097 which
  prohibits such verbiage
- 25% discount on meeting space once/year

- Up to 5 passes per year
- One (1) social media post per year
- Opportunity to include other benefits consistent with class of benefits listed above.
- Two-year term required, with an additional two, two-year renewal periods available



# **Playground Sponsorship**

\$10,000/year

Located along the main road of Cigar Lane, the playground is one of the most popular destinations for children and their parents, and school field trip participants. The playground provides industrial play equipment consisting of slides, swings and climbing equipment, as an added amenity for the visitor's experience while visiting the Kentucky Horse Park. Highly visible from the main roadway to the competition area and Alltech Arena, sponsoring the playground gives the respondent branding exposure by sponsoring this popular amenity.

- Name/logo featured on official facility references
- Includes one sign at playground with "Sponsored by \_\_\_\_\_"
- Sponsor's logo on website with live URL link
- Sponsor's logo on digital signboard at entrance (excludes KY3DE, last weekend of April)
- Logo in rotation on video boards in Visitor Center
- Sponsor's ability to state
  "Sponsor of Kentucky Horse
  Park Playground", sponsor may
  not claim to be an "Official
  Sponsor" pursuant to KRS
  45A.097 which prohibits such
  verbiage
- 25% discount on meeting space once/year

- Up to 5 passes per year
- One (1) social media posts per year
- Opportunity to include other benefits consistent with class of benefits listed above.
- Two-year term required, with an additional two, two-year renewal periods available



# Show Office, Sponsorship

# \$50,000, or \$40,000 + \$10,000 in-kind/year

The Show Office is centrally located for equine competitions held at the Kentucky Horse Park. This office is widely used by organizers in the day-to-day operations of their event(s), serving as the hub for competitors, officials, volunteers, etc. Located adjacent to stabling and along Nina Bonnie Bouleverd the sponsor of the Show Office will receive tremendous visibility and exposure to all competitors.

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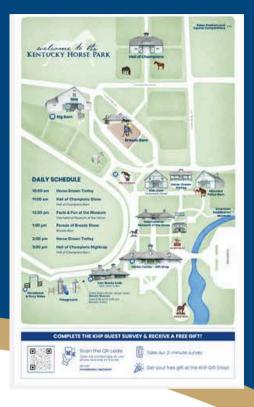
- Branding of the show Office in
  - Four (4) exterior signs (max. 45)
  - Opportunity to place two (2) company information sistings in show office
- Ability for sponsor to place providuonal literature in Show Office
- Sponsor's Ability to state "Sponsor of Kentucky Horse Park Show Office"
- Sponsor's logo and URL link on website
- 25% discount on meeting space once/year

- Logo on dia tal signboard at entrance to KHP. Not valid during Kentucky Three-Day Event
- Ability to host educational opportunities for employees/visitors as agreed upon
- Up to 10 passes per year
- Two (2) social media posts per year
- Other opportunities as agreed upon
- Two-year term required

# Visitor Center Map Sponsorship



# \$17,500/year







\*Sample of current map. A redesign will occur with sponsorship to incorporate a brochure-style map with back-planel for sponsor.

This four-color map is accessible online and distributed to all guests as they enter the Kentucky Horse Park through the Visitor Center. Used for navigation throughout the park, this handy resource includes major landmarks, information about key areas within the park, horse information, and schedule of events. The printed circulation of the map is 50,000.

Sponsor is responsible for providing camera-ready artwork for back panel by specified deadline.

- Recognition as sponsor of map in facility references.
- 4'x9' artwork on back panel of map, 50,000 circulation
- Online digital version including sponsor's advertisement.
- Sponsor's ability to state "Sponsor of Kentucky Horse Park Visitor Map", sponsor may not claim to be an "Official Sponsor" pursuant to KRS 45A.097 which prohibits such verbiage
- Opportunity to include other benefits consistent with the class of benefits listed above
- One-year term required, with an additional two, one-year terms renewal periods available



# Campground Dog Park, Naming Rights

\$20,000 or \$15,000 + \$5,000 in-kind/year

KENTUCKY HORSE PARK

DOGPAR

# The Kentucky Horse Park Campground has over 43,000 occupied nights with 260 spacious sites, at one of the state's top campgrounds. The campground offers many extras including a grocery store/gift shop, two bath houses, tennis, basketball, and volleyball courts, and a junior Olympic size pool. The Dog Park is located in a highly visible location, along the entrance/exit to the Campground. This fenced in area allows the dogs to play and socialize with other canines. Adjacent to the Kentucky Horse Park, the campground is often home to equestrian competitors, dog show participants, and many other recreational campers who enjoy the peaceful setting throughout the year.

- Facility naming rights as the "\_\_\_\_\_ Dog Park"
- Name/logo references in official facility references
- Exterior and interior fence branding opportunities, signage provided by sponsor
- Directional signage within facility public vehicular areas
- Sponsor's Ability to state "Sponsor of Kentucky Horse Park Campground Dog Park"
- Sponsor's logo and URL on website

- Ability to purchase meeting space at 25% discount up to one time per year
- Ability to provide promotional literature for Campground Store
- Sponsor can occasionally host educational employees for KHP employees or visitors at mutually agreed upon times
- Up to 10 passes to KHP per year
- Two (2) social media posts per year
- Other opportunities as agreed upon
- Two-year term required

# **Campground Pavilion**



# \$25,000 or \$20,000 + \$5,000 in-kind/year

The Kentucky Horse Park Campground Pavilion is situated in the epicenter of the Campground, in a high visibility location, particularly for all entering the Kentucky Horse Park. The Pavilion is used all year long for various special events and available for rental for private functions. The Pavilion is the singular meet-up shelter at the campground, making it a popular location for picnics, cookouts, and private events.

- Name/logo references in official facility references
- Facility signage opportunities including recognition as sponsor of the Campground Pavilion. Sponsor to provide signage.
- Sponsor's ability to state "Sponsor of Kentucky Horse Park Campground Pavilion"
- Ability to have RV display for one week (7 days) per year. Dates, location and space to be mutually agreed upon.
- Sponsor's logo and URL on website
- Sponsor's logo in rotation on video boards in the KHP Visitor Center
- Ability to purchase meeting space 1x/year at 25% off space rate

- Ability to provide promotional literature for Campground Store
- Sponsor can occasionally host educational employees for KHP employees or visitors at mutually agreed upon times
- Up to 5 passes to KHP per year
- Two (2) social media posts per year
- Other opportunities consistent with the class of benefits listed above
- Two-year term required, with two, two additional two year renewals available

# Upgrade Opportunity: KHP Light Pole Signage



\$7,500 - \$20,000



The Kentucky Horse Park and Campground have light poles throughout to illuminate pathways and roadways for the 1.7 million annual visitors/equestrians/campers. These poles are prominent locations to display advertising messages for sponsors to convey messages to the 1.7 million guests. Signage is available throughout the park and the campground, and each sign is double-sided 23" wide x 39" high, affixed to the poles with brackets.

Sponsor is responsible for supplying vinyl banners to specification, and KHP will make one installation per year of agreement.

This upgrade opportunity is available with any sponsorship to enhance visibility.

- 5 Banners- \$7,500/year
- 10 Banners- \$12,500/year
- 20 Banners- \$20,000/year

Signage on designated light poles, double sided vinyl to specification 23" wide x 39" high (signage at expense of sponsor)



The Kentucky Horse Park is a state-owned venue through the Commonwealth of Kentucky. All sponsorships are subject to KRS 45A.097. For more information about sponsoring with the Kentucky Horse Park, please review the information provided below.

Pursuant to KRS 45A.097, the Kentucky Horse Park hereby announces the availability of sponsorship and naming rights opportunities. A sponsorship shall not constitute an "official endorsement" of a particular company by the Commonwealth of Kentucky as the sole vendor of choice. An entity that has a business or regulatory relationship with the agency, or whom may be lobbying or attempting to influence matters of that agency, may be considered for a sponsorship opportunity only if there is a clear benefit to the Commonwealth, or the sponsorship promotes economic development or tourism in the Commonwealth.

Visit: www.kyhorsepark.com/about-us/sponsors-sponsorships/ to view:

- Required Affidavit for Bidders, Offerors and Contractors
- Sponsorship Legal Statement
- State Statute 45A.097





# **Contact:**

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